



Milind Shah

Sector Expert – Healthcare & Pharmaceuticals

Sector specialization:

- Healthcare & Pharmaceuticals

Deal Experience:

30 years experience in multinational companies in diverse industries such as healthcare, specialty chemicals & adhesives, telecommunications and petrochemicals.

Previous Work Experience:

- MD and VP – Medtronic India
- MD – Henkel Loctite
- MD – Henkel Loctite – Thailand
- Group Manager – 3M

Academic Experience:

- IIT Delhi (B.Tech Chemical)
- IIM Calcutta (PGDM)

Milind is a senior executive with over 30 years' experience in multinational companies in diverse industries such as healthcare (Medtronic), specialty chemicals & adhesives (Henkel), telecommunications (3M) and petrochemicals (Shell). This includes 18 years of country/regional leadership roles, in the Indian Sub-Continent and Thailand, with strong competencies in growth strategy, market development, business model innovation and building organizations with strong culture & talent pipeline.

Milind's last assignment was with Medtronic plc, a global leader in the medical technology industry, where he was the Managing Director (MD) and Vice President (VP), Indian Sub-Continent from October 2004 till January 2016. Having led the Indian Sub Continent's business for Medtronic for more than a decade, Milind brings a good understanding of the healthcare eco-system, a strong network of relationships amongst upper echelons of medical technology companies & hospital chains as well as hands on experience in developing & executing strategic plans, business model innovations and M&A.

An acknowledged industry leader, Milind has chaired healthcare industry associations and led advocacy discussions with the government. As the Managing Director of Henkel Loctite India for 7 years, Milind has also been adequately exposed to different segments of the industrial economy

Current Designation: Partner – StratLead Advisors LLP