



Nitin Jain

Principal - Aurum Equity Partners

Sector specialization:

- Agriculture, Food & Beverages

Deal Experience:

15+ years of experience spanning investment banking and equity research

Previous Work Experience:

- Indcap Advisors Pvt. Ltd.
- IL&FS Limited
- Bank of America
- Standard Chartered Bank

Academic Experience:

- Masters of Business Administration (MBA) – Goizeuta Business School, Emory University, Atlanta, USA
- Post Graduate Diploma in Business Administration (PGDBA) – NMIMS, Mumbai
- Bachelor of Arts (Honors) – Economics at University of Delhi.

Conferences and Seminars:

Active Speaker at conferences organized by industry associations like ASSOCHAM, PHD Chambers of Commerce and ICAI.

Nitin has over 15 years of cross-functional experience in the financial services industry servicing mid and large sized corporates. His investment banking experience coupled with fund management, provides him with a deep understanding of companies across various industry groups and also empowers him with an investor's perspective on a potential deal.

Nitin started his corporate and investment banking career with ANZ Grindlays Bank where he was involved in structuring complex funding deals for large Indian corporates. Post ANZ, Nitin worked in the research and fund management space - managing a large equity research team at Bank of America covering Global Markets. At ILFS Limited, he was a part of the fund management team that managed the Group's proprietary equity book. Also, he was an integral member of the internal investment banking team at IL&FS that successfully divested some of the Group's assets/ businesses. Prior to joining Aurum, Nitin co-founded the investment banking business for a financial services advisory firm in Delhi, where he was involved in deal origination and execution for mid-sized corporates in India.

The Indian Agricultural sector is undergoing major structural transformation driven by technological change, new consumer demands, and a paradigm shift from traditional family farms to industrial, vertically integrated producers of differentiated branded products. These structural changes coupled with a huge untapped potential demand presents an enormous growth opportunity in the input facilities and technologies in areas like hybrid seeds, crop-specific pesticides and fertilizer usage and new, cost effective technologies in micro-irrigation - Nitin Jain

Select deals:

- Advisory to DMI Finance for raising funds
- IL&FS Limited divested their stake in NSE to a Private Equity Fund
- Merger of Sundaram Finance with Lakshmi General Finance