



## Ketan Salhotra

Principal - Aurum Equity Partners

### Sector specialization:

- Industrials
- Logistics
- Auto Components

### Deal Experience:

27+ months

### Previous Work Experience:

- Axis Capital Limited (Asst. Vice President- M&A Advisory Team)

### Academic Experience:

- MBA from IIM Bangalore
- B. Tech in Mechanical Engineering from IIT Delhi
- CFA Level 3 Candidate

**Ketan is a young and energetic investment banking professional and has worked with Axis Capital.**

He is responsible for end-to-end preparation of - Information Memorandums, Valuation Models and Management Presentations in a mandate.

Over the past 2 years, Ketan has collaborated directly with management teams at companies, to draft client presentations and build operational and valuation models to support deal negotiations and closure. He has also assisted in the due-diligence process for various buy-side and sell-side M&A transactions.

Ketan has received an MBA from the Indian Institute of Management, Bangalore. During his MBA, he interned with Standard Chartered Bank where he developed a client acquisition and retention strategy for the Financial Markets Sales team.

He has a Mechanical Engineering degree from IIT Delhi where he received the Director's Merit Awards in all 8 semesters for ranking in top 7% students. At IIT Delhi, he also led the 1st Asian team to enter the renowned Human Powered Vehicle Challenge Competition held at Drexel University, USA in 2009.

### Select Deal Experience:

- Sell-side mandate for a leading HV transformer manufacturer in India (Deal Size INR 5,000 mn)
- Live Sell-side mandate for a leading domestic Aluminium Castings manufacturer (Size INR 4,000 mn)
- Sell-side mandate for a domestic freight forwarding & logistics company (Size INR 3,000 mn)
- Buy-side mandate for a client in acquiring a Singapore-based crane rental company (Size INR 3,000 mn)
- Sell-side mandate (DD stage) for a domestic market research analytics firm (Size INR 400 mn)
- Live Fund raising mandate for a hospital chain based in Chandigarh (Deal Size INR 300 mn)